



AAP LIFE SETTLEMENT ROUNDTABLE

January 29th 2020, METROPOL, Fraumünsterstrasse 12, 8001 Zurich/Switzerland

ROUNDTABLE AGENDA

08.30 – 09.00	Registration & Coffee
09.00 – 09.05	Welcome by Beat Hess (AAP)
09.05 – 09.20	State of the life settlement markets, Beat Hess (AAP) AAP collects life settlement transaction data on a multi provider basis since many years. The presentation gives an overview about the current market trends with regards to traded volumes, medical underwriting and so forth.
09.20 – 10.00	Medical underwriting – newest research, Jiahua Xu (Swiss Federal Institute of Technology Lausanne) The accuracy of life expectancy estimates is the most important variable in the life settlement industry and ultimately the main driver for the performance. Therefore research in this field is of utmost importance. Attendees will learn about the latest findings and potential areas for improvement from a novel study.
10.00 – 10.20	Coffee break
10.20 – 11.10	The performance of life settlements, Prof. Dr. Alexander Braun (University of St. Gallen, moderator), Pascal Philippi (PwC Switzerland), Jiahua Xu (Swiss Federal Institute of Technology Lausanne), Beat Hess (AA-Partners) At the end it's all about performance! This session is focusing on where the performance of life settlement investments is coming from and how it should be presented to investors. The session therefore addresses the topic of how investors can select a best-in-class asset manager respective which information is necessary to be provided by asset managers in order to allow investors to make such decisions.
11.10 – 11.55	'State of affairs' of our industry – an investor's view, Beat Hess (AAP, moderator), Ivan Melnychuk (PG3 AG), Maurizio Pellegrini (AZ Fund Management), Scott Willkomm (Life Equity) The benefits of life settlements are well known as well as the main issues. The panel discusses the various topics surrounding life settlement investments. The session aims at giving a sort of 'state of affairs' from the view of institutional investors, in particular the topics where an improvement is desirable in order to improve the acceptance of institutional investors.
11.55 – 12.00	Q&A, final remarks

REGISTRATION DETAILS

The number of attendees is limited and a reservation therefore necessary via the homepage of AA-Partners Ltd. (<http://www.aa-partners.ch/contact/>; key word 'AAP Life Settlement Roundtable'). After your registration you will receive a confirmation with separate mail. The event is complimentary. As the conference was over-booked in the past, AAP may accept reservations tentatively or decline reservation requests.